

Job Number: 170420
Location: Johns Creek, GA
Date Posted: 09/03/2017

KITHSU Engineering Solutions is a full-service consulting firm serving leaders in the oil and gas, refining and petrochemical industries. Our firm strives to provide our clients with professional and high quality Engineering solutions. We specialize in Project Management, Mechanical Engineering, Process Engineering, Stress Analyses, and Construction support to our clients.

Job Responsibilities

The **Business Development Associate** will be responsible for

- Act as a professional representative of KITHSU Engineering to market services to potential clients
- Researching, contacting and forming connections with potential clients.
- Travel to clients along with senior engineers to market company services
- Making presentations with company services and core values to present to clients.
- Interact with customers in ways that adds value to the experience. Business Development Associates must occasionally entertain clients during visits and ensure every client has a positive experience.
- Work with management, engineering and production to communicate customer needs and propose solutions. Collaboration is a key to the success of KITHSU Engineering.
- Participate in events to continuously improve our company and our associates.

Basic Qualifications

The successful candidate will:

- Possess excellent communication and interpersonal skills
- Be comfortable speaking on the phone 70% of the work time
- Be able to work independently to manage time and tasks, while benefiting from the synergy of a strong team environment.
- Be extremely organized and Self-driven
- Available for occasional travel, sometimes more than 15% of the time required.
- Associate must be proficient with computers, especially Microsoft software & Google Suite.
- Be a fast learner
- Possess an open mind to gain experience and knowledge from senior engineers
- Must be able to dedicate 20 hrs a week
- Must be able to travel on short notice to meet clients
- Legally Authorized to work in the US

If Interested, please submit resumes to hr@kithsuengineering.com and reference job number or visit www.kithsuengineering.com/careers.